





# Best Practices

for July



## **Player Promotions!**

Scan the QR code for info about promotions

See ALL the current promotions by scanning this QR code or visiting **nmlottery.com** and clicking on the Promotions tab!

Use these promotions to sell more Scratchers!

Let players know these games have a second chance to win. This extra incentive is a great way to grow your sales!



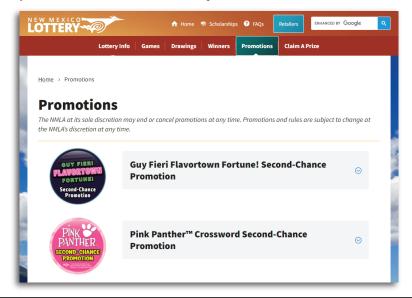






### **Helping Players Find Promotions**

The New Mexico Lottery has several sites to enter second-chance promotions. So, the best way for players to find the promotion they are looking for is to visit **nmlottery.com** and click on the Promotions tab at the top. Once they have clicked on Promotions, players will find all active New Mexico Lottery promotions in one place and can select the one they want to enter.



# Increase Your Lottery Sales with FREE Signs for Your Store!

#### Did you know that Lottery is an impulse purchase?

- Reminding players that you carry Lottery products can help increase sales in your store.
- In a survey the NMLA conducted in June 2024, players stated the following about how they purchase Lottery:
  - 56% look for Lottery signage before making a purchasing decision
  - 90% say it would be helpful to see the Scratchers displayed in the store so they can make a purchasing decision before reaching the register
  - 68% don't know what they want to buy when they reach the register and like to take their time to shop

#### Do you know how to get Lottery signs for your store?

- Lottery signage is FREE and can be customized for your store.
- Ask for a Sign Catalog. You can ask your Customer Service Representative on your weekly call, and they will mail a copy to you. You can also ask your Field Service Representative when they visit your store. They have catalogs in their service vehicle.
- You can also download/print a sign catalog. Visit nmlottery.com and click on the Retailers button at the top to view it online. Just select Retailer Resouces to find the Sign Catalog.







# **JULY 2024 GAMES AVAILABLE TO ORDER**

If you need additional games, please be sure to check with your CSR, as new games may be released throughout the month!

















































# **GAMES ENDING**

You can view up-to-date information on games ending at any time on **nmlottery.com**. THE FOLLOWING GAMES ARE ENDING AND MUST NOT BE SOLD IN STORES.



| Game<br>Number | Price<br>Point | Game Name                            | Announced End of Game Date | Due to the<br>Warehouse | Last Day to<br>Claim a Prize |
|----------------|----------------|--------------------------------------|----------------------------|-------------------------|------------------------------|
| NM #517        | \$5            | For the Win!                         | 4/3/2024                   | 6/7/2024                | 7/2/2024                     |
| NM #552        | \$1            | Win It All                           | 4/3/2024                   | 6/7/2024                | 7/2/2024                     |
| NM #558        | \$20           | \$250,000 Riches                     | 4/3/2024                   | 6/7/2024                | 7/2/2024                     |
| NM #545        | \$2            | \$5,000 ORO                          | 4/3/2024                   | 6/7/2024                | 7/2/2024                     |
| NM #547        | \$10           | \$50,000 ORO                         | 4/3/2024                   | 6/7/2024                | 7/2/2024                     |
| NM #555        | \$5            | Dungeons & Dragons®                  | 4/12/2024                  | 6/14/2024               | 7/11/2024                    |
| NM #562        | \$1            | Oh, What Fun!                        | 4/30/2024                  | 7/2/2024                | 7/29/2024                    |
| NM #563        | \$2            | When It's Gold Outside               | 4/30/2024                  | 7/2/2024                | 7/29/2024                    |
| NM #565        | \$5            | What's Under the Tree?               | 4/20/2024                  | 7/2/2024                | 7/29/2024                    |
| NM #566        | \$2            | Universal Monsters – Halloween       | 4/30/2024                  | 7/2/2024                | 7/29/2024                    |
| NM #358        | \$10           | \$25, \$50 or \$100!                 | 5/14/2024                  | 7/18/2024               | 8/12/2024                    |
| NM #421        | \$10           | Best of 7's                          | 5/14/2024                  | 7/18/2024               | 8/12/2024                    |
| NM #436        | \$10           | Mega Cash                            | 5/14/2024                  | 7/18/2024               | 8/12/2024                    |
| NM #482        | \$3            | Hot Cash Lines                       | 5/14/2024                  | 7/18/2024               | 8/12/2024                    |
| NM #483        | \$2            | Winning 7's                          | 5/14/2024                  | 7/18/2024               | 8/12/2024                    |
| NM #567        | \$2            | Universal Monsters – Valentine's Day | 5/29/2024                  | 8/2/2024                | 8/27/2024                    |
| NM #453        | \$5            | Lucky Cash                           | 6/5/2024                   | 8/9/2024                | 9/3/2024                     |
| NM #481        | \$1            | Aces High                            | 6/5/2024                   | 8/9/2024                | 9/3/2024                     |
| NM #495        | \$2            | Fast \$50s                           | 6/5/2024                   | 8/9/2024                | 9/3/2024                     |
| NM #498        | \$3            | Bingo Night                          | 6/5/2024                   | 8/9/2024                | 9/3/2024                     |
| NM #507        | \$1            | Double Doubler                       | 6/5/2024                   | 8/9/2024                | 9/3/2024                     |